

Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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P R 210920Z JUN 74

FM AMCONSUL KARACHI

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 8188

AMEMBASSY ISLAMABAD

AMEMBASSY BEIRUT

UNCLAS KARACHI 1328

E.O. 11652: N/A

TAGS: BMEP, BEXP, PK

SUBJECT: MAJOR PROJECT: EXPANSION OF KARACHI
PORT - STATUS REPORT

REF: A. KARACHI 2042, 9/26/73

B. KARACHI 1129

C. STATE A-2239

1. REF. A, A FOREIGN GOVERNMENT TENDER OPPORTUNITY
SUBMITTED BY POST, PROVIDES DETAILS AND DESCRIBES PROCEDURE
NECESSARY FOR PREQUALIFICATION BY CONTRACTORS FOR CONSTRUCTION
OF NEW OIL TANKER BERTH AT KARACHI PORT. REF. B PROVIDED
UPDATED INFORMATION ON THE SAME PROJECT, INCLUDING THE NEW
DEADLINE JUNE 30, 1974 FOR SUBMISSION OF PREQUALIFICATION
DOCUMENTS. REF. C REQUESTED STATUS REPORT ON ALL
INTERNATIONALLY FINANCED MAJOR PROJECTS IN PAKISTAN.

2. DESPITE TIMELY SUBMISSION OF PREQUALIFICATION REQUIREMENTS
BY CONGEN KARACHI AND DESPITE FOLLOWUP REPORT GIVING MORE
CURRENT INFORMATION, THERE HAS BEEN NO RPT NO ATTEMPT BY
ANY U.S. FIRMS TO PREQUALIFY FOR CONSTRUCTION THIS MAJOR
PROJECT. HIGH OFFICIAL OF KARACHI PORT TRUST STATED YESTERDAY
THAT NUMEROUS EUROPEAN AND JAPANESE FIRMS HAVE PREQUALIFIED
BUT THAT NO AMERICAN FIRMS HAVE DONE SO.

3. AS POINTED IN REF. B, VALUE THIS PROJECT IS APPROX. DOLS30
MILLION INCLUDING DOLS16 MILLION IN FOREIGN EXCHANGE FINANCED
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BY IDA. IN ADDITION KARACHI PORT EXPANSION PLANS UPTO 1980 INCLUDE

CONSTRUCTION OF EIGHT ADDITIONAL BERTHS INCLUDING ALL SUPPORTING FACILITIES TO HANDLE 50,000 TONS DRY CARGO CARRIERS. COST ADDITIONAL BERTHS ESTIMATED AT DOLS70 MILLION INCLUDING DOLS35 MILLION IN FOREIGN EXCHANGE. WE BELIEVE FIRM SUCCESSFUL IN CONSTRUCTING OIL TANKER BERTH WILL HAVE INSIDER'S ADVANTAGE FOR FUTURE BIDDING AND CONSTRUCTION OF THE EIGHT ADDITIONAL DRY CARGO BERTHS. OVERALL VALUE THIS MAJOR PROJECT THEREFORE IN EXCESS OF DOLS100 MILLION INCLUDING DOLS50 MILLION IN FOREIGN EXCHANGE.

4. ACTION REQUESTED:

POST AGAIN URGES APPROPRIATE OFFICE IN COMMERCE TO CONTACT POTENTIAL AMERICAN CONTRACTORS FOR THIS PROJECT AND RECOMMEND THAT THEY FOLLOW NECESSARY PROCEDURES AS OUTLINED IN REF. A IN ORDER TO PREQUALIFY FOR CONSTRUCTION THIS MAJOR PROJECT BY DEADLINE OF JUNE 30. CABLES SHOULD BE ADDRESSED TO ENGINEER-IN-CHIEF, KARACHI PORT TRUST, "WHARFCONST", KARACHI. TELEPHONE 229859.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KARACH01328
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740162-1100
From: KARACHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740625/aaaaavee.tel
Line Count: 81
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. KARACHI 2042, 9/26/73
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 13 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 JUN 2002 by phillir0>; APPROVED <13 JAN 2003 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: EXPANSION OF KARACHI PORT - STATUS REPORT
TAGS: BGEN, BEXP, PK
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005